



# Media Factsheet

## We stand together to reinvent the way our world is built

CRH reimagines and reinvents new ways to build, connect and improve our world. Employing c.78,500 people at 3,390 operating locations in 28 countries, CRH has market leadership positions in both North America and Europe. Ranked among sector leaders by Environmental, Social and Governance (ESG) rating agencies, CRH's building materials solutions play an important role in shaping a more sustainable built environment.

## Our Divisions

CRH Americas	CRH Europe
~\$22.5 bn Revenues in 2023	~\$12.4 bn Revenues in 2023
1,949 Operating Locations	1,441 Operating Locations
48 US States   7 Canadian Provinces	27 Countries
46,400 People	32,100 People

## Our Solutions

As the essential partner for transportation and critical utility infrastructure projects, complex non-residential construction and outdoor living solutions, CRH's unique offering of materials, products and value-added services helps to deliver a more resilient and sustainable built environment.

By offering our customers complete solutions, we help them to build safer, quicker and cleaner, meeting their changing needs while addressing the evolving trends in global construction markets.



## Our Performance in 2023

Revenues \$34.9bn +7%	Adjusted EBITDA \$6.2bn +15%
Adjusted EBITDA Margin 17.7% +120bps	Operating Cash Flow \$5.0bn +32%
Return on Net Assets (RONA) 15.3% +200bps	Earnings per Share (EPS)* \$4.65 +30%

\*EPS shown on a pre-impairment basis.

## Key Characteristics



### Differentiated strategy

Our differentiated strategy is focused on uniquely integrating materials, products and services across the construction value chain. We leverage our scale, expertise and best practice to provide end-to-end solutions that solve complex construction challenges for our customers.



### Long-term growth opportunity

We have leading positions across North America and Europe, and prioritize investment in markets with attractive fundamentals. Our integrated solutions strategy and size and scale means CRH is uniquely positioned to capitalize on growth opportunities in these markets.



### Efficient capital management

Whether a capital expenditure project, an acquisition or divestment, or the return of cash to shareholders through dividends or share buybacks, every capital allocation decision at CRH is assessed on its ability to deliver maximum value for shareholders.



### Unique acquisition model

CRH builds and grows successful businesses by regularly acquiring small to mid-sized companies that complement our existing portfolio and adding larger strategic deals to create further platforms for growth.



### Proven track record

Strong financial discipline is a hallmark of CRH. Since 1970, CRH has delivered an industry leading annualized compound long-term Total Shareholder Return (TSR) of 15.7% and has a consistent record of dividend delivery.



### Investing in innovation

We are accelerating investment in innovation. Through our \$250 million venturing and innovation fund we are supporting the development of new technologies and innovative solutions to meet the increasingly complex needs of customers and evolving trends in construction.



### Creating value through sustainable solutions

Sustainability is deeply embedded in all aspects of our business, and we believe the transition to a more sustainable built environment is a significant commercial opportunity for CRH. We create value by uniquely integrating our materials, products and services to offer more innovative solutions for our customers and advance our progress in water, circularity and decarbonization.



### Industry leading decarbonization target

We continue to make progress on our target to deliver a 30% reduction in absolute carbon emissions by 2030. The Science Based Targets initiative (SBTi) has validated our near-term targets in line with a 1.5°C trajectory, keeping us on the path to achieving our overall ambition of becoming a net-zero business by 2050.

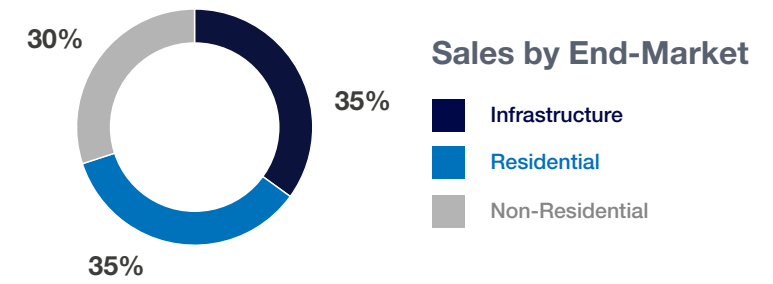
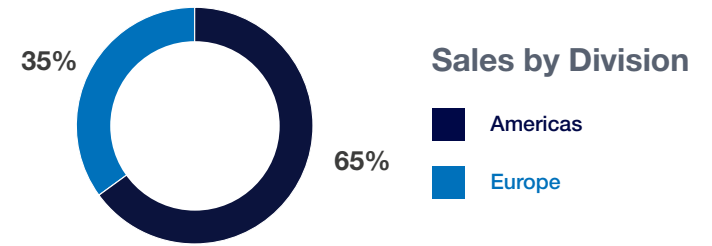
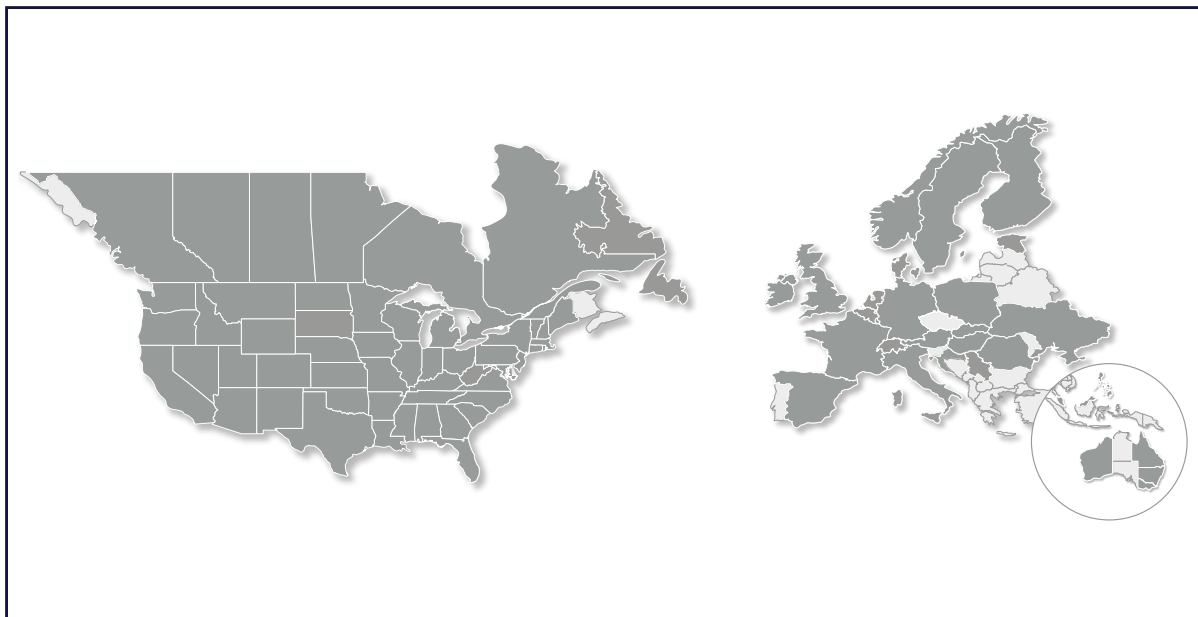


### Experienced leadership

Our world class leadership team has deep industry expertise and a proven track record of performance through multiple economic cycles. We also have a strong pipeline of talent in place to develop the next generation of CRH leaders.



### Our Global Footprint



### Our Leadership Positions

#1 Building Materials in North America	#1 Building Materials in Europe
#1 Asphalt & Aggregates in North America	#1 Concrete Products in Europe and North America
#3 Readymixed Concrete in North America	#3 Cement in Europe and North America

### Strong Track Record of Delivering Value for Shareholders

<b>10</b>	<b>\$21bn</b>	<b>15.3%</b>	<b>27%</b>	<p><b>Shareholder Value Creation</b> Since formation in 1970 CRH has delivered an industry leading annualized compound long-term Total Shareholder Return (TSR) of 15.7% (2022 14.8%).</p> <p><b>Long-term TSR 1970 to 2023</b></p> <p><b>15.7%</b></p>
Consecutive years of Margin Improvement*	Cumulative Operating Cash Flow last five years*	RONA (2022: 13.3%)	EPS compound annual growth rate since 2019*	
*Numbers based on IFRS financial reporting to 2022 and U.S. GAAP for 2023.				

Primary Listing

Secondary Listing

### Our Leadership

**Jim Mintern**  
Chief Executive Officer

**Alan Connolly**  
Interim Chief Financial Officer

**Media Contact:** [media@crh.com](mailto:media@crh.com)